

Annual Report





2020

2020-2021 Board Officers

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Brenda LeRoux-Babin, Ph.D.
Veronica Osby
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Rebecca Pennington, Ph.D., CFRE *Chief Executive Officer*

Dear Friends and Supporters of Girl Scouting,

Girl Scouts Louisiana East faced many challenges during 2020 due to the COVID-19 pandemic. Strategic priorities shifted to address school closures, disrupted routines, isolation, social distancing, financial hardship, and increased focus on diversity, equity, and inclusion.

Despite the challenges, GSLE still focused on building community and sisterhood. Hundreds of girls participated from home in virtual events and badge activities through Girl Scouts at Home. More than 3,000 girls experienced camping from their own backyards through Camp In Camp Out, GSLE's first-ever virtual event. Troops facilitated dozens of cookie donations to frontline healthcare workers and collected canned goods for food pantries. Girl Scouts even sewed and distributed masks in their communities to combat the spread of COVID-19. We continue to feel inspired by our Girl Scouts who live their values and pull together for the greater good.

The 2020 Annual Report includes countless examples of GSLE's girls, volunteers, staff, and Board members taking the lead and giving back. Though GSLE's story is not what we anticipated for 2020, the sisterhood of Girl Scouting is resilient and thriving despite the pandemic.

Thank you for your commitment to GSLE's mission as we continue to do what we do best: build girls of courage, confidence, and character, who make the world a better place.



Lyndia M.G. Jones, M.D.
Board Chair

Lyndia Guresus



Rebecca Pennington, Ph.D., CFRE
Chief Executive Officer

Rebecca Rennington

Financials General Operations 2020

(Audited Financials for the Year Ended 12-31-2020)

Shop \$65,329 | 1.5%

Program Fees \$15,724 | 0.5%

Contributions \$170,165 | 5%

TOTAL REVENUE \$3,515,845

Product Sales \$2,698,891 | 77%



Other \$565,736 | 16%





Management & General \$770,972 | 21%



TOTAL EXPENSES \$3,661,047

Fundraising \$347,392 | 10%

Troops & Girl Programs \$2,542,683 | 69%

Girl Scout Cookie Program

A total of 5,738 Girl Scouts in southeast Louisiana sold over a million boxes of cookies this year and donated over 30,000 boxes. Kaylin Leonard was GSLE's top cookie seller with over 3.007 boxes sold.



GIRL SCOUT COOKIE PROGRAM STATS





32,248 boxes donated to local hometown heroes and military service packages sold members

COVID-19 Response

The COVID-19 pandemic forced us to shutter our offices in March. Our staff got straight to work implementing new technology to deliver programs to every Girl Scout while everyone was being urged to stay at home. Many Girl Scouts in our Council began hosting canned food drives for families that suffered job losses and sewing masks for members of their communities. Girl Scouts and our Council also volunteered to deliver Girl Scout cookies to frontline workers to thank them for their strength and perseverance through the difficult time.





Girl Scouts at Home

GSUSA and **GSLE** published badge and patch programs that can be completed virtually at the girls' convenience.



Camp In Camp Out

We couldn't imagine a summer without camping together, so our team came up with a way to stay connected virtually. GSLE hosted three virtual Camp In Camp Out events on Facebook Live with over 3,000 girls from all over the world in attendance. Together,

we shared all of our favorite camping activities including setting up our campsites, singing campfire songs, and making s'mores.



Media G.I.R.L. Team **Established**

Six Girl Scouts joined together to form GSLE's first Media G.I.R.L. Team. Srija, Molly, Yanci, Macie, Kayla and Brooklyn help tell the stories of Girl Scouts in southeast Louisiana by participating in Girl Scout events and interviewing current and former Girl Scouts.



Virtual Camp

For the summer of 2020, Girl Scout camp went virtual! Girls from all over the U.S. joined us for

four weeks of both virtual and hands-on activities.



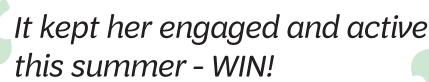


Fall Product Program

The Fall Product Program provides Girl Scouts the opportunity to develop five essential skills: goal setting, decision making, money management, people skills, and business ethics, as they sell a variety of nuts, candy, magazines and more to friends and family. The proceeds generated through the program help fund troop activities, Council services, and financial assistance. The 2020 sale ran from Sept. 25 to Oct. 25, with 775 girls raising more than \$243,000.



775 Girl Scouts participated in Fall Product Program



Imogen Fiske,Girl Scout mom

Girl Scouts Love State Parks

Girl Scouts across southeast Louisiana enjoyed visiting Louisiana State Parks free of charge for Girl Scouts Love State Parks Weekend Sept. 12-13, 2020.



POWER OUR PROMISE Sisterhood. Resilience. Community.

GSLE hosted Power Our
Promise, presented by Ochsner
Hospital for Children, on Oct.
13, 2020. Power Our Promise,
the Council's first-ever virtual
fundraiser, served as a
celebration of Girl Scouting,
honoring the 2020 Women of

Distinction and Juliette Gordon Low Leadership Honorees. The event was hosted by WDSU Meteorologist, Kweilyn Murphy, and generated over \$35,000 through ticket sales, sponsorships, contributions, and a silent auction. All funds raised support programming needs critical to making the Girl Scout Experience possible.

Holiday Community Service **Projects**

Girl Scouts showed their holiday spirit this year by finding

ways to safely give back to their communities.





MASK ON, GIRL SCOUTS!





Featured Donor: Mary Jane Becker

By Srija Tamidela, Cadette, Media G.I.R.L. Team

Ms. Mary Jane Becker is a generous donor and volunteer for Girl Scouts Louisiana East who served on the GSLE Board for several years. Although she was never a Girl Scout herself, Becker says that as a troop leader, she could "easily see how Girl Scout badges help girls develop leadership skills and become responsible young adults." She says being an adult member of Girl Scouts helped her feel like part of a community and develop lifetime friendships with women from diverse backgrounds. Ms. Becker says the best thing about Girl Scouts is that it's an opportunity for girls to learn while having fun!

Thank You

Some people might call this an Annual Report, but we also call it a Gratitude Report. Thousands of volunteers, families, and donors from all GSLE jurisdictions share in our mission of building girls of courage, confidence, and character, who make the world a better place. Together, we invest in the power of girls—transforming them into the next generation of leaders and trailblazers. Because of you, we serve more girls and change the trajectory of girls' lives now and in the future. For this, we share our deepest gratitude for your gifts of time, talent, and treasure.

Greater New Orleans

Donors with cumulative giving of \$1,000 or greater in 2020

Brenda LeRoux-Babin, Ph.D. The Honorable Regina Bartholomew-Woods Mary Jane W. Becker Fred M. and Sarita Blosser The Honorable Sydney H. Cates, IV Jacquelyn Steele Daniels Sherry K. Hymel Lyndia M. G. Jones, M.D. Linda Law Clark Kelly McKinney Janette Nussbaumer Dawn Palermo Rebecca and Royce Pennington Jill Pollard Betsy Stoner

Companies and Foundations

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Foundation Hancock Whitney Hi Nabor Hotel Indigo Huey and Angelina Wilson Foundation iHeart Media Kendra Scott Loft18 Louisiana Art & Science Museum Louisiana Lotterv Marrero Land & Improvements Kelly Marie Ardoin Association, Ltd. Mexico Bravo LLC DBA Sombreros Mimosa Handcrafted Mt. Zion First Baptist Church My Blue Heaven/Take 5 National WW2 Museum New Orleans Advocate/Times Picayune NOLA Gondola Ochsner Clinic Foundation Ogden Museum of Southern Pepperoni's Cafe Postlethwaite & Netterville Raising Cane's Chicken Fingers Restaurant Luke RICHARD CPAS St. John United Wav The Backyard The Dermatology Clinic and Cosmetic Center The Ladies Carnival Club, Inc. The Mortuary Haunted Mansion The Red M Studio The Stabiler Foundation Topgolf of Baton Rouge United Way of St. Charles

Vera Bradley

Operations

Walk-On's Enterprises

Wesley United Methodist Church Zippy's Burritos, Tacos & More

Donors with cumulative giving of \$1 to \$999 in 2020

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Tracy Yoes
Anniece Zeno
Leroy Zimmerman

The following members of the GSLE Juliette Gordon Low Society have helped to ensure the future of Girl Scouting in this Council by making a planned gift.

Jacqueline K. Alexander Erik and Eva Andersen Girl Scout Movement-wide Challenge Planned Gift Allison Augustus-Wallace, Ph.D. Mary Jane and John Becker Dianne Belk and Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift Jacquelyn Daniels Candace Davey Miriam "Mimi" D. Delaune Myrle LeBlanc Patricia LeBlanc Juana Lombard Martha J. Long Pat Mackey Elizabeth Matherne Debbie McDowell-Tate Joan Mollohan Laurence "Laurie" Neeb Jill Pollard Charissa Ramp Marguerite Redwine Gina McBride Sledge Mary Stringfellow Jameeta Youngblood

Girl Scouts Louisiana East

Corporate Headquarters

841 S. Clearview Parkway New Orleans, LA 70121 (504) 733-8220

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Girl Scouts Louisiana East serves the parishes of Ascension, Assumption, East Baton Rouge, East Feliciana, Iberville, Jefferson, Lafourche, Livingston, Orleans, Plaquemines, Pointe Coupee, St. Bernard, St. Charles, St. Helena, St. James, St. John the Baptist, St. Mary, St. Tammany, Tangipahoa, Terrebonne, Washington, West Baton Rouge, and West Feliciana. It is funded by voluntary philanthropic contributions, the cookie and fall product sales, fees for services, and the United Way in selected parishes.