# Girl Scout Cookie Season Kicks Off in Southeast Louisiana, Bringing Joy During Challenging Times

Girl Scout entrepreneurs in southeast Louisiana are selling cookies such as the new Toast-Yay!<sup>TM</sup> in safe, creative, and socially distant ways, including through the organization's first-ever national delivery services collaboration with Grubhub.

Nationwide online Girl Scout Cookie ordering will be available Monday, Feb. 1.

#### FOR IMMEDIATE RELEASE

NEW ORLEANS, La.—Today, Girl Scouts Louisiana East and Girl Scouts of the USA (GSUSA) kicked off the 2021 Girl Scout Cookie season nationally, during a challenging time when many Girl Scouts are selling in creative, socially distant, and contact-free ways to keep themselves and their customers safe. Even in light of the COVID-19 pandemic, girls are adapting their sales methods to share the joy of Girl Scout Cookies through the largest girl-led entrepreneurship program—including taking contact-free pickup and delivery orders through a new national collaboration with Grubhub. Additionally, GSUSA is making online cookie ordering available nationwide on February 1 so consumers who don't know a Girl Scout can still purchase cookies from a local troop for direct shipment to their homes or donation to local organizations.

#### **Innovative Girl-led Sales Methods**

The Girl Scout Cookie Program has long taught girls how to run a business via in-person booths, door-to-door activity, and the Digital Cookie® platform online, which GSUSA launched in 2014. When the COVID-19 pandemic hit in the middle of the 2020, girls in southeast Louisiana were inspired to act by hosting canned food drives, sewing masks for their communities, and donating cookies to frontline workers. This year, girls as young as five years old are continuing to embrace their entrepreneurial spirits, stay connected to their communities, and have fun by participating in the cookie program. And, the proceeds from each and every purchase stay local with the troop and its council to power Girl Scouts' essential leadership programming.

"People will notice some delightful changes to the way we do cookie season this year. With more emphasis on using technology and using girl-powered creative solutions such as innovative drive-thru cookie booths, we hope our communities will support their local Girl Scouts with the same energy and excitement as they have in years past," says Rebecca Pennington, CEO of Girl Scouts Louisiana East.

This year, Girl Scouts is also providing new materials as part of their cookie badge program to support girls as they run their cookie business online and via social media, helping them be best equipped to sell during these times.

## Ordering Now Available Through Delivery Platform Grubhub

This season, Girl Scouts Louisiana East is participating in a national collaboration with food ordering and delivery platform Grubhub so girls have an additional way to facilitate contact-free cookie orders. In southeast Louisiana, consumers can order Girl Scout Cookies for pickup or delivery on Grubhub.com or the Grubhub app. A hands-on experience in managing e-commerce, local Girl Scouts will track and fulfill orders, manage inventory, and more, all using Grubhub's back-end technology. This method will be available in New Orleans and Baton Rouge on Thursday, Feb. 25 and ending Sunday, March 14. As always, the proceeds benefit the troop and council while providing another innovative way to safely run the cookie program virtually. GSUSA is grateful to Grubhub for waiving all fees for the organization to make this new delivery option feasible for sales without reducing proceeds to troops and GSLE.

#### Online Ordering Available Nationwide February 1

GSUSA is making it possible for all consumers nationwide who don't already know a Girl Scout to purchase Girl Scout Cookies online for shipment to their door. Beginning Monday, Feb. 1, customers can enter their zip code into the Girl Scout Cookie Finder to find a local troop to purchase from through the Digital Cookie platform for direct shipment or donation to local organizations. This additional contact-free method supports local girls while keeping their safety and skill building top of mind.

This year, Girl Scouts Louisiana East will offer the new Toast-Yay! The cookie, a French toast-inspired cookie dipped in delicious icing and full of flavor in every bite. Toast-Yay! gives consumers a new way to celebrate moments of joy alongside other favorites, like Thin Mints® and Caramel deLites®. And though social distancing measures may keep families and friends apart, cookie customers can share joy and stay connected this season through a gift-box option that ships directly to others via the Digital Cookie platform.

## **How to Safely Purchase Girl Scout Cookies This Season**

Girl Scout Cookie season is recognized in Girl Scouts Louisiana East from Friday, Jan. 15, through Sunday, March 14. Consumers can support Girl Scouts by purchasing Thin Mints®, Peanut Butter Patties®, Shortbread®, and more in a few different ways:

- · If you know a registered Girl Scout, reach out to her to find out how she's selling cookies in ways that meet local and state safety protocols. Girls will be taking preorders starting January 15 by sharing personalized URLs with friends and family through email and social media.
- · If you don't know a Girl Scout, visit www.girlscoutcookies.org, text COOKIES to 59618 (message and data rates may apply. Text STOPGS for STOP, HELPGS for help), or use the official Girl Scout Cookie Finder app for free on iOS or Android devices to find socially distant or contact-free cookie booths if they are available in your area.
- · If you are in the New Orleans or Baton Rouge metro areas, visit www.grubhub.com/food/girl\_scouts to order via contact-free delivery from Grubhub starting

Thursday, Feb. 25 and ending Sunday, March 14. (Delivery will not be available on Mondays. Grubhub hours are posted on the GSLE website.)

- · Girl Scouts Louisiana East is grateful to local businesses for opening space outside their retail locations for Girl Scouts to sell cookies in a safe and socially distant manner, when allowed by local COVID-19 guidelines.
- · Beginning Monday, Feb. 1, enter your zip code into the Girl Scout Cookie Finder at www.girlscoutcookies.org to purchase from a local Girl Scout troop online for shipment to your door or to donate cookies to first responders and local causes.

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